



# Maxfield

## Research & Consulting

Breaking Ground since 1983



**Matt Mullins**  
Vice President

### **GENERAL BACKGROUND**

Matt Mullins brings over 20 years of real estate consulting and advisory service experience to Maxfield Research & Consulting. Matt has managed and directed real estate analysis projects locally, regionally, and nationally for a broad spectrum of private and public sector clients. Matt's experience canvasses a variety of real estate and land use types, including: single-family and multifamily housing, commercial, industrial, mixed-use, hospitality, entertainment, tourism, transit-oriented developments, among others.

Matt is a trusted adviser whom industry leaders regularly rely on for forthright insight into the real estate market. Matt frequently presents real estate findings and emerging trends to public sector entities and professional trade organizations. In addition to his strategic research and consulting responsibilities, Mr. Mullins manages and implements business development strategies and marketing initiatives for Maxfield. Furthermore, he oversees and mentors other Maxfield advisors. Mr. Mullins joined Maxfield Research in January 2003. Matt's previous experience was as a consultant for other nationally and globally based advisory service firms providing real estate advisory services.

### **EDUCATION**

Bachelor of Arts in Urban Studies & Geography  
St. Cloud State University  
Mini-Masters in Real Estate Development  
Mini-Masters in Investment Real Estate  
University of St. Thomas

### **EXPERIENCE**

- ◆ Highest & Best Use Studies
- ◆ Comprehensive Housing
- ◆ Redevelopment and Adaptive Reuse
- ◆ Master-planned Communities
- ◆ Apartments & Condominiums
- ◆ Senior Housing & Retirement Communities
- ◆ Single-family Subdivisions
- ◆ Condominiums & Townhomes
- ◆ Retail, Commercial, & Industrial
- ◆ Hospitality & Conference Centers
- ◆ Golf Courses & Marinas
- ◆ Mixed-use Development
- ◆ Transit-oriented Development (TOD)
- ◆ Resort & Second Home Communities
- ◆ Student Housing
- ◆ Financial Analyses

### **PROFESSIONAL ORGANIZATIONS**

- Urban Land Institute (ULI)
- Sensible Land Coalition (SLUC)
- National Association of Realtors (NAR)
- Minnesota Association of Realtors (MAR)
- Minneapolis Association of Realtors (MAAR)
- Builders Association of the Twin Cities (BATC)
- Builders Association of Minnesota (BAM)
- National Association of Home Builders (NAHB)

### **REGISTRATION AND LICENSURE**

Licensed Real Estate Broker in the State of Minnesota

### **CONTACT INFORMATION**

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